

LSU Health Care Network Strategic Vision 4/7/01 NOTES

I) CLINICAL PRACTICE VISION

To provide comprehensive, high quality, cost effective and coordinated patient care in a manner that supports LSU School of Medicine teaching, research and clinical missions.

II) GOALS AND MAJOR ACTIONS IN SUPPORT OF THE VISION

To accomplish this vision, the following major goals and actions were identified.

A) Inpatient Private Practice Activity (also see Children's Hospital below)

1) Goal:

Consolidate our practice at a single site (80% rule)

2) Major Actions

- (i) Identify and assess potential hospital partner and preferred primary site of practice
- (ii) Identify all services, by department and specialty that can move to the preferred site and assess implications on augmenting or replacing services currently provided by non-LSU providers.
- (iii) Assess the impact of the move on current service populations to ensure adequate coverage at all sites of practice
- (iv) Prepare needs assessment of requirements from hospital partner, including support staff, equipment, medical office and clinical space requirements, etc.
- (v) Identify an individual to serve as the primary contact/ negotiator to coordinate items such as faculty credentialing, the drafting of new affiliation agreements, medical directorship agreements, and addendum to managed care contracts, etc.

B) Outpatient Private Practice

1) Goal:

Consolidate our practice at 2020 Gravier St (80% rule)

2) Major Actions

- (i) Develop a business plan that will define specific goals, objectives and action plans for each subspecialty, for focusing ambulatory operations at 2020 Gravier over the next 3 years. This plan should include start-up capital requirements for faculty and staff recruitment, building renovations, and equipment purchases; diagnostic and ancillary service requirements, specific volume assumptions, accompanied by detailed revenue and expense assumptions.

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- (ii) Improve efficiency and cost effectiveness of operations, including a review of the overall space plan by specialty, the feasibility of centralized versus decentralized functions (e.g., registration and scheduling) and clinic staffing utilization within and across all specialties.

C) Children's Hospital

1) Goal:

Continue to maintain our strong relationship and seek to be more responsive to the needs of Children's Hospital (e.g., recruitment of faculty).

2) Major Actions

- (i) Assess feasibility of a joint LSU/Children's public relations campaign.
- (ii) Identify and prepare plans for faculty recruitment (e.g., surgery).
- (iii) Initiate joint planning process focused on making Children's Hospital a national and international premier medical center.
- (iv) Assess Children's Hospital involvement in the management of Pediatrics service at 2020 Gravier.
- (v) Evaluate the potential for Children's Hospital to bill professional fees for LSU pediatric faculty.

D) Public Hospital

1) Goal:

Continue to pursue current actions to increase funding and maintain as primary teaching site.

2) Major Actions

- (i) Continue to pursue financial improvement strategies
- (ii) Assess implications of bed closures and declining census on residency accreditation requirements

E) Other Revenue Opportunities

1) Goal:

Increase practice plan revenue through new opportunities and partnerships, which support the overall vision for clinical practice.

2) Major Actions

- (i) Evaluate potential for development of new or expanded services in areas of existing strength